

**HISTORIC SCOTLAND BOARD, 26 FEBRUARY 2008**

HSB

Copy to: John Barber

**KEY PERFORMANCE TARGETS (KPTs) 2008-09**

1. Please see the attached paper on the suggested KPTs for 2008-09. These are proposals from Directors as set in their contributions to the draft Corporate Plan. PIC has, however, taken the opportunity to propose some updated targets from those contained in the draft plan circulated previously.
2. Further commentary on the **earned income target** will be provided by Peter Bromley. The revised income figures are also reflected in my paper on the Corporate Plan (02/08).
3. The Board will also wish to note that, for timing reasons, the suggested targets have not yet been considered by the Senior Management Team.
4. The Board is invited to discuss the suggested targets and Directors will be happy to answer any questions.

Laura Petrie  
Director of Finance  
21 February 2008

**Suggested Key Performance Targets 2008-09**

1. Scheduling – Assessment of 27 parishes in Eastern Dumfries and Galloway, East Renfrewshire, Renfrewshire and Inverclyde.
2. Listing – Stow, Edinburgh Ward, Perth Burgh (part 1) and Stewarton, East Ayrshire.
3. Percentage of scheduled monument consent cases resolved within 9 weeks – 80%
4. Percentage of listed building and conservation area consent cases resolved within 28 days – 97%
5. Planned progress in 75% of programmed high priority conservation projects.
6. Historic Scotland earned income - £25.85 million – see note below\*
7. Performance rating from Mystery Visits Programme – 88.5%
8. Performance rating from education visit appraisal forms – 93%
9. Cash-releasing efficiency gains on all non-grant expenditure – 2%
10. Publication of the Heart of Neolithic Orkney World Heritage Site Management Plan in 2008.

\* **Note:** The forecast outturn on income for **07/08** is now £24.624m (+£387k on budget). The majority of this upside is from better than expected income from the sites, although the HQ income is also forecast to end the year £65k up on budget.

The target of £25.85 million for **08/09** is based on our new pricing model and the income increases relating to the Edinburgh Castle project.

HSB will note that 07/08 had two Easters. 08/09 will have none.